

# Rapport MutuaValue

Ping An Insurance (Group) Company of China, Ltd.

XHKG:2318

|                         |                |      |                     |      |  |
|-------------------------|----------------|------|---------------------|------|--|
| Pays                    | China          |      |                     |      |  |
| Industrie               | Financials     |      |                     |      |  |
| Supersecteur            | Insurance      |      |                     |      |  |
| Secteur                 | Life Insurance |      |                     |      |  |
| Sous Secteur            | Life Insurance |      |                     |      |  |
| Employés                | 288 751        |      |                     |      |  |
| Chiffre d'affaires 2023 | 1 13 720       | mEUR | PER 2023            | 8,3  |  |
| Résultat net 2023       | 10 967         | mEUR | Dividend Yield 2023 | 7,3% |  |
| Market Cap 31.12.2023   | 89 525         | mEUR | Béta boursier       | 1,37 |  |
| Cours au 31.12.2023     | 39,5           | CNY  |                     |      |  |

Ping An Insurance (Group) Company of China, Ltd. is a personal financial services provider. The Company provides insurance, banking, investment, and Internet finance products and services. The Company operates its businesses through four segments. The Insurance segment provides life insurance and property insurance, including term, whole-life, endowment, annuity, automobile and health insurance. The Banking segment is engaged in loan and intermediary businesses with corporate customers and retail business. The Assets management segment is engaged in security, trust and other assets management businesses, including investment, brokerage, trading and asset management services. The Internet Financing segment is engaged in the provision of Internet finance products and services.

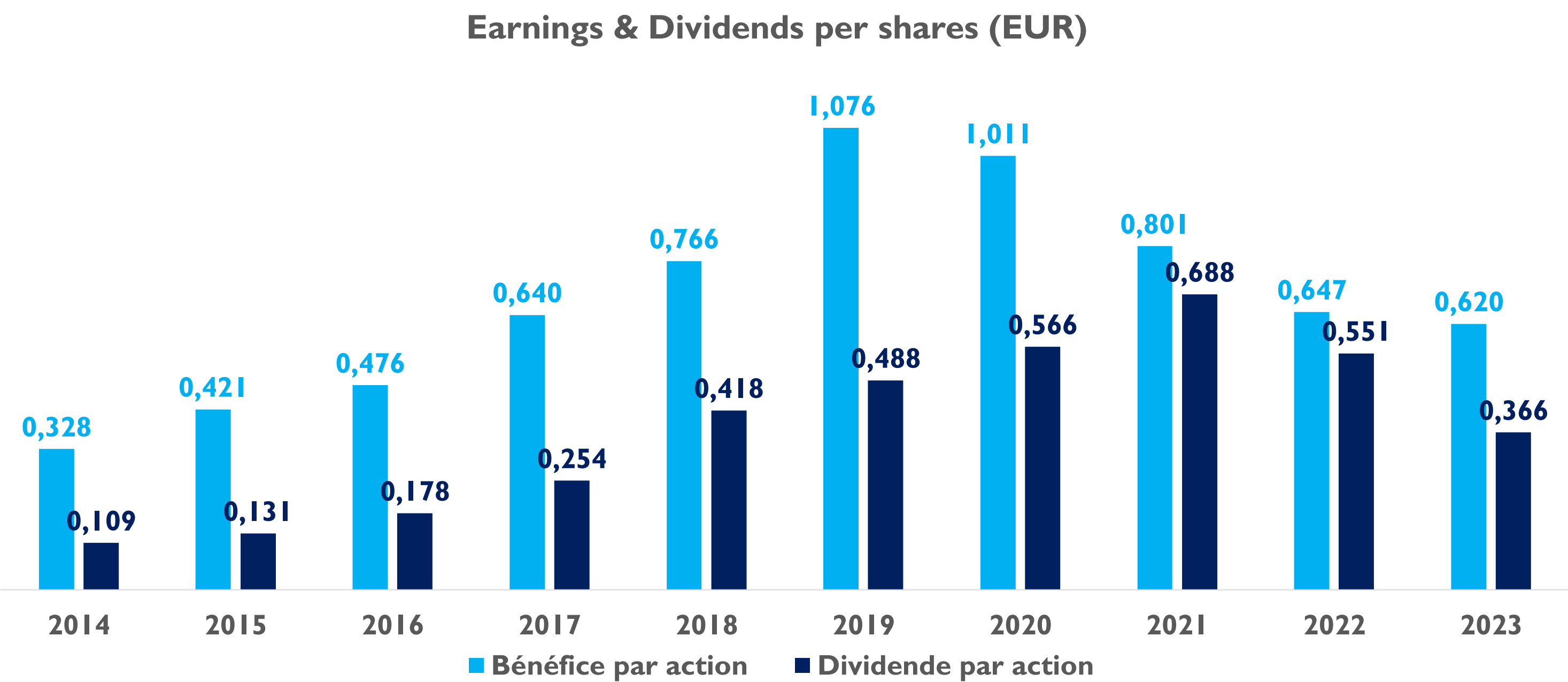
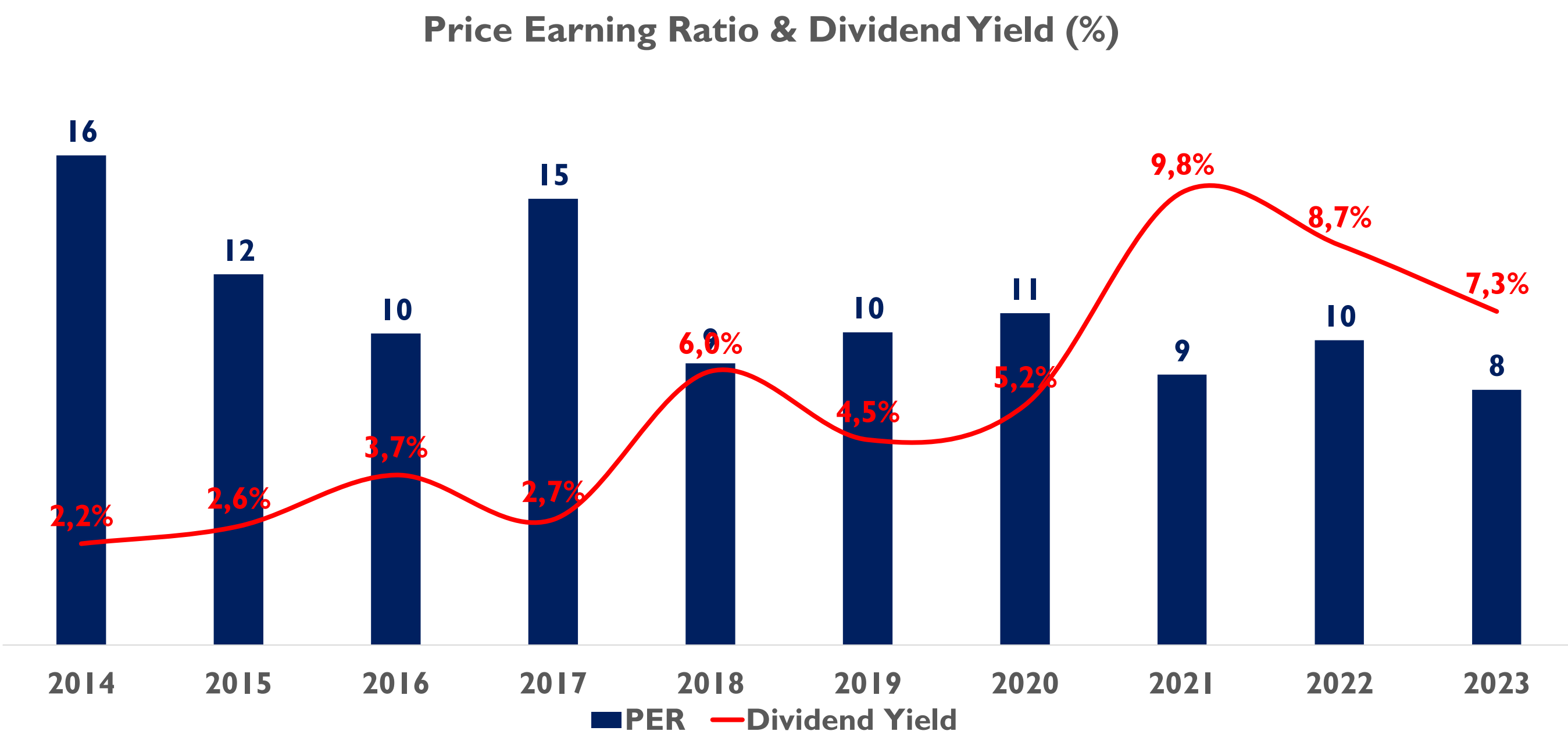
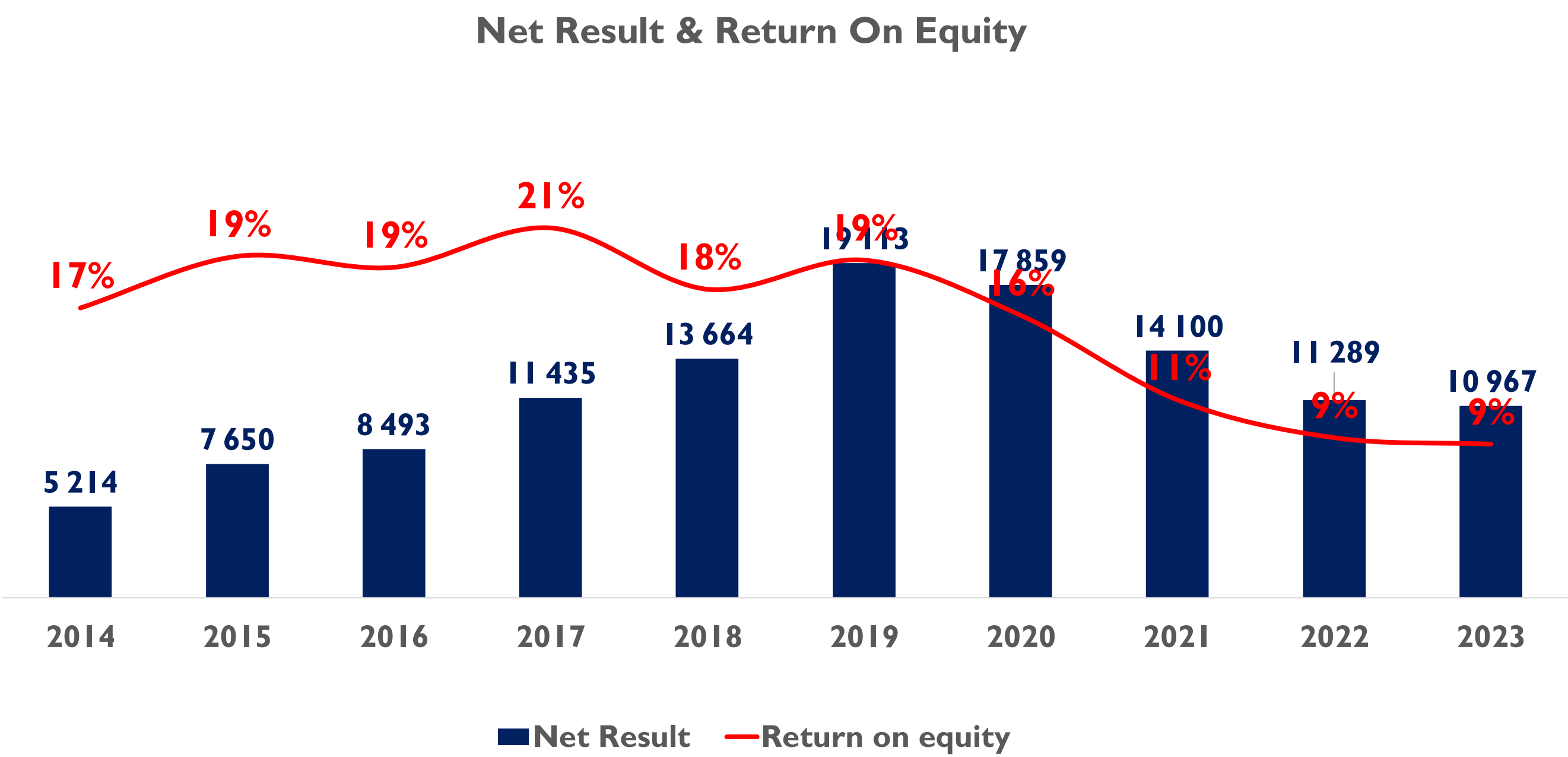
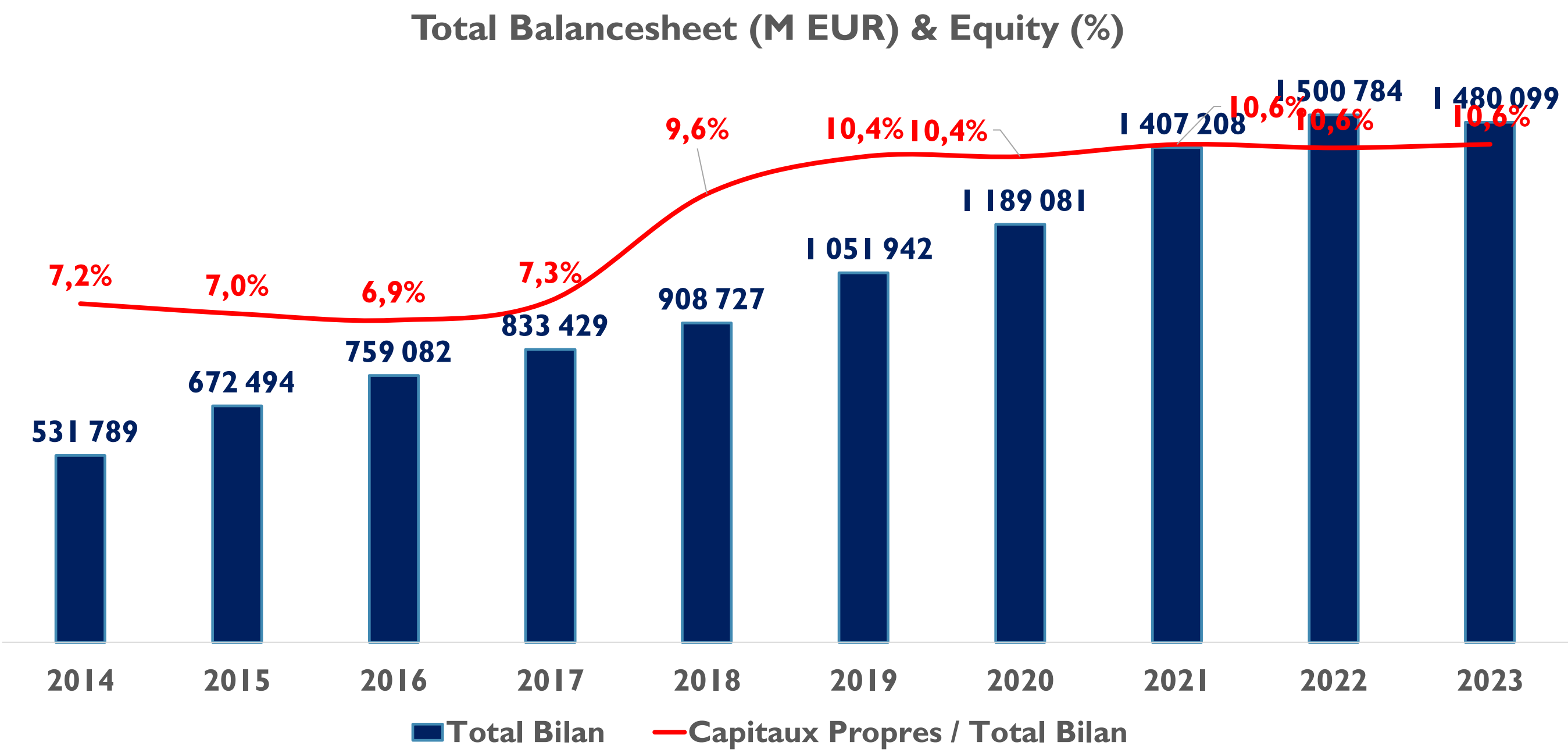
## Documents

- 1 - KPI Financiers (2014 - 2023)
- 2 - Benchmark Industry (Revenue & Net Result )
- 3 - Benchmark Industry ( Return On Equity & PER)

I - Financial KPI (2014 - 2023)

Ping An Insurance (Group) Company of China, Ltd.

Industry Financials  
Supersector Insurance  
Sector Life Insurance  
Sub Sector Life Insurance



## 2 - Benchmark Industry (Revenue & Net Result )

### Ping An Insurance (Group) Company of China, Ltd.

|             |                |
|-------------|----------------|
| Industry    | Financials     |
| Supersector | Insurance      |
| Sector      | Life Insurance |
| Sub Sector  | Life Insurance |

#### Total Balancesheet

| m€                                                      | 2014             | 2015             | 2016             | 2017             | 2018             | 2019             | 2020             | 2021             | 2022             | 2023             |
|---------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Ping An Insurance (Group) Company of China, Ltd.</b> | <b>531 789</b>   | <b>672 494</b>   | <b>759 082</b>   | <b>833 429</b>   | <b>908 727</b>   | <b>1 051 942</b> | <b>1 189 081</b> | <b>1 407 208</b> | <b>1 500 784</b> | <b>1 480 099</b> |
| Prudential Plc                                          | 473 317          | 526 609          | 550 710          | 556 587          | 563 688          | 391 987          | 420 583          | 175 792          | 155 580          | 157 425          |
| China Life Insurance Company Limited                    | 298 234          | 345 524          | 367 087          | 371 925          | 414 025          | 476 753          | 530 702          | 678 639          | 707 729          | 753 860          |
| Life Insurance Corporation of India                     | -                | -                | -                | -                | -                | 429 410          | 389 069          | 454 959          | 482 205          | 498 220          |
| AIA Group Limited                                       | 137 484          | 153 965          | 175 575          | 179 847          | 200 704          | 252 921          | 265 766          | 300 083          | 284 125          | 262 606          |
| The Progressive Corporation                             | 21 240           | 27 390           | 31 712           | 32 270           | 40 677           | 48 865           | 52 236           | 62 804           | 65 848           | 77 342           |
| Allianz                                                 | 805 787          | 848 942          | 883 809          | 901 300          | 897 567          | 1 011 185        | 1 060 012        | 1 139 429        | 1 021 503        | 958 455          |
| Axa                                                     | 840 069          | 887 070          | 892 783          | 870 128          | 930 695          | 780 878          | 804 589          | 775 491          | 696 697          | 619 238          |
| Zurich Insurance                                        | 334 840          | 350 851          | 363 039          | 351 926          | 345 277          | 360 235          | 357 998          | 384 801          | 354 193          | 331 452          |
| <b>Total</b>                                            | <b>3 442 760</b> | <b>3 812 846</b> | <b>4 023 797</b> | <b>4 097 412</b> | <b>4 301 360</b> | <b>4 804 177</b> | <b>5 070 035</b> | <b>5 379 206</b> | <b>5 268 665</b> | <b>5 138 696</b> |

#### Total Balancesheet - Annual Growth Rate

|                                                         | 2014 | 2015       | 2016       | 2017       | 2018      | 2019       | 2020       | 2021       | 2022       | 2023       | CAGR*     |
|---------------------------------------------------------|------|------------|------------|------------|-----------|------------|------------|------------|------------|------------|-----------|
| <b>Ping An Insurance (Group) Company of China, Ltd.</b> |      | <b>26%</b> | <b>13%</b> | <b>10%</b> | <b>9%</b> | <b>16%</b> | <b>13%</b> | <b>18%</b> | <b>7%</b>  | <b>-1%</b> | <b>9%</b> |
| Prudential Plc                                          |      | 11%        | 5%         | 1%         | 1%        | -30%       | 7%         | -58%       | -11%       | 1%         | -20%      |
| China Life Insurance Company Limited                    |      | 16%        | 6%         | 1%         | 11%       | 15%        | 11%        | 28%        | 4%         | 7%         | 12%       |
| Life Insurance Corporation of India                     |      |            |            |            |           |            | -9%        | 17%        | 6%         | 3%         | 4%        |
| AIA Group Limited                                       |      | 12%        | 14%        | 2%         | 12%       | 26%        | 5%         | 13%        | -5%        | -8%        | 1%        |
| The Progressive Corporation                             |      | 29%        | 16%        | 2%         | 26%       | 20%        | 7%         | 20%        | 5%         | 17%        | 12%       |
| Allianz                                                 |      | 5%         | 4%         | 2%         | 0%        | 13%        | 5%         | 7%         | -10%       | -6%        | -1%       |
| Axa                                                     |      | 6%         | 1%         | -3%        | 7%        | -16%       | 3%         | -4%        | -10%       | -11%       | -6%       |
| Zurich Insurance                                        |      | 5%         | 3%         | -3%        | -2%       | 4%         | -1%        | 7%         | -8%        | -6%        | -2%       |
| <b>Moyenne</b>                                          |      | <b>11%</b> | <b>6%</b>  | <b>2%</b>  | <b>5%</b> | <b>12%</b> | <b>6%</b>  | <b>6%</b>  | <b>-2%</b> | <b>-2%</b> | <b>2%</b> |

#### Net result attributable to owners of the company

| m€                                                      | 2014          | 2015          | 2016          | 2017          | 2018          | 2019          | 2020          | 2021          | 2022          | 2023          |
|---------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Ping An Insurance (Group) Company of China, Ltd.</b> | <b>5 214</b>  | <b>7 650</b>  | <b>8 493</b>  | <b>11 435</b> | <b>13 664</b> | <b>19 113</b> | <b>17 859</b> | <b>14 100</b> | <b>11 289</b> | <b>10 967</b> |
| Prudential Plc                                          | 2 841         | 3 510         | 2 248         | 2 693         | 3 336         | 697           | 1 726         | 1 955         | 936           | 1 560         |
| China Life Insurance Company Limited                    | 4 276         | 4 897         | 2 603         | 4 140         | 1 450         | 7 457         | 6 272         | 7 044         | 4 323         | 2 703         |
| Life Insurance Corporation of India                     | -             | -             | -             | -             | -             | 412           | 352           | 491           | 468           | 3 917         |
| AIA Group Limited                                       | 2 842         | 2 472         | 3 950         | 5 103         | 19 968        | 5 918         | 4 709         | 6 557         | 264           | 3 452         |
| The Progressive Corporation                             | 1 055         | 1 164         | 978           | 1 328         | 2 284         | 3 534         | 4 649         | 2 959         | 676           | 3 579         |
| Allianz                                                 | 6 221         | 6 616         | 6 883         | 6 803         | 7 462         | 7 914         | 6 807         | 6 610         | 6 421         | 8 541         |
| Axa                                                     | 5 024         | 5 617         | 5 829         | 6 209         | 2 140         | 3 603         | 3 164         | 7 294         | 6 675         | 7 004         |
| Zurich Insurance                                        | 3 208         | 1 692         | 3 046         | 2 505         | 3 245         | 3 691         | 3 124         | 4 593         | 3 716         | 3 991         |
| <b>Total</b>                                            | <b>30 681</b> | <b>33 617</b> | <b>34 031</b> | <b>40 215</b> | <b>53 548</b> | <b>52 339</b> | <b>48 663</b> | <b>51 602</b> | <b>34 769</b> | <b>45 714</b> |

#### Net result attributable to owners of the company - Annual Growth Rate

|                                                         | 2014 | 2015       | 2016       | 2017       | 2018       | 2019       | 2020       | 2021        | 2022        | 2023       | CAGR*       |
|---------------------------------------------------------|------|------------|------------|------------|------------|------------|------------|-------------|-------------|------------|-------------|
| <b>Ping An Insurance (Group) Company of China, Ltd.</b> |      | <b>47%</b> | <b>11%</b> | <b>35%</b> | <b>19%</b> | <b>40%</b> | <b>-7%</b> | <b>-21%</b> | <b>-20%</b> | <b>-3%</b> | <b>-13%</b> |
| Prudential Plc                                          |      | 24%        | -36%       | 20%        | 24%        | -79%       | 148%       | 13%         | -52%        | 67%        | 22%         |
| China Life Insurance Company Limited                    |      | 15%        | -47%       | 59%        | -65%       | 414%       | -16%       | 12%         | -39%        | -37%       | -22%        |
| Life Insurance Corporation of India                     |      |            |            |            |            |            | -14%       | 39%         | -5%         | 738%       | 76%         |
| AIA Group Limited                                       |      | -13%       | 60%        | 29%        | 291%       | -70%       | -20%       | 39%         | -96%        | 1206%      | -13%        |
| The Progressive Corporation                             |      | 10%        | -16%       | 36%        | 72%        | 55%        | 32%        | -36%        | -77%        | 429%       | 0%          |
| Allianz                                                 |      | 6%         | 4%         | -1%        | 10%        | 6%         | -14%       | -3%         | -3%         | 33%        | 2%          |
| Axa                                                     |      | 12%        | 4%         | 7%         | -66%       | 68%        | -12%       | 131%        | -8%         | 5%         | 18%         |
| Zurich Insurance                                        |      | -47%       | 80%        | -18%       | 30%        | 14%        | -15%       | 47%         | -19%        | 7%         | 2%          |
| <b>Moyenne</b>                                          |      | <b>10%</b> | <b>1%</b>  | <b>18%</b> | <b>33%</b> | <b>-2%</b> | <b>-7%</b> | <b>6%</b>   | <b>-33%</b> | <b>31%</b> | <b>-3%</b>  |

\* 2019 - 2023

3 - Benchmark Industry ( Return On Equity & PER)

Ping An Insurance (Group) Company of China, Ltd.

IndustryFinancials  
SupersectorInsurance  
SectorLife Insurance  
Sub SectorLife Insurance

Net Result

| m€                                               | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020    | 2021   | 2022   | 2023   |
|--------------------------------------------------|--------|--------|--------|--------|--------|--------|---------|--------|--------|--------|
| Ping An Insurance (Group) Company of China, Ltd. | 6 363  | 9 198  | 9 850  | 12 833 | 15 324 | 21 027 | 19 888  | 16 900 | 14 477 | 13 806 |
| Prudential Plc                                   | 2 841  | 3 510  | 2 248  | 2 693  | 3 339  | 1 385  | 1 781   | 1 955  | 944    | 1 654  |
| China Life Insurance Company Limited             | 4 316  | 4 966  | 2 666  | 4 204  | 1 518  | 7 550  | 6 413   | 7 272  | 4 516  | 2 898  |
| Life Insurance Corporation                       | -      | -      | -      | -      | - -    | 339 -  | 1 560 - | 546    | 468    | 3 917  |
| AIA Group Limited                                | 2 856  | 2 493  | 3 996  | 5 159  | 20 365 | 5 952  | 4 709   | 6 602  | 300    | 3 468  |
| The Progressive Corporation                      | 1 055  | 1 195  | 1 003  | 1 333  | 2 289  | 3 543  | 4 649   | 2 959  | 676    | 3 579  |
| Allianz                                          | 6 603  | 6 987  | 7 250  | 7 207  | 7 703  | 8 301  | 7 133   | 7 105  | 7 182  | 9 032  |
| Axa                                              | 5 337  | 5 987  | 6 633  | 6 603  | 56     | 4 205  | 3 331   | 7 507  | 6 855  | 7 650  |
| Zurich Insurance                                 | 3 438  | 1 879  | 3 299  | 2 759  | 3 472  | 3 902  | 3 318   | 4 791  | 4 613  | 4 326  |
| Total                                            | 32 809 | 36 214 | 36 946 | 42 790 | 54 067 | 55 527 | 49 662  | 54 544 | 40 031 | 50 330 |

Equity

| m€                                               | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | 2021    | 2022    | 2023    |
|--------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Ping An Insurance (Group) Company of China, Ltd. | 38 440  | 47 172  | 52 192  | 60 758  | 86 973  | 109 042 | 123 291 | 149 534 | 158 377 | 157 336 |
| Prudential Plc                                   | 15 143  | 17 631  | 17 167  | 18 135  | 19 136  | 17 508  | 18 025  | 15 243  | 16 058  | 16 494  |
| China Life Insurance Company Limited             | 37 717  | 45 512  | 41 326  | 41 194  | 41 129  | 52 366  | 57 025  | 67 524  | 59 982  | 60 176  |
| Life Insurance Corporation                       | -       | -       | -       | -       | -       | 112     | 122     | 830     | 1 299   | 5 044   |
| AIA Group Limited                                | 25 374  | 27 006  | 33 189  | 35 015  | 35 682  | 51 590  | 51 885  | 53 800  | 36 143  | 38 149  |
| The Progressive Corporation                      | 5 707   | 6 696   | 7 549   | 7 742   | 9 451   | 12 372  | 13 885  | 16 097  | 14 899  | 18 598  |
| Allianz                                          | 60 747  | 63 144  | 67 341  | 65 553  | 63 679  | 77 365  | 84 594  | 84 222  | 55 242  | 58 816  |
| Axa                                              | 65 219  | 68 475  | 70 597  | 69 611  | 73 252  | 74 627  | 76 175  | 75 228  | 48 378  | 46 959  |
| Zurich Insurance                                 | 28 610  | 28 638  | 29 086  | 27 568  | 27 775  | 32 534  | 32 472  | 34 584  | 26 170  | 24 103  |
| Total                                            | 276 956 | 304 272 | 318 447 | 325 576 | 357 077 | 427 517 | 457 474 | 497 062 | 416 547 | 425 673 |

Net Result / Equity

|                                                  | 2014 | 2015 | 2016 | 2017 | 2018 | 2019  | 2020   | 2021 | 2022 | 2023 | Avg* |
|--------------------------------------------------|------|------|------|------|------|-------|--------|------|------|------|------|
| Ping An Insurance (Group) Company of China, Ltd. | 17%  | 19%  | 19%  | 21%  | 18%  | 19%   | 16%    | 11%  | 9%   | 9%   | 14%  |
| Prudential Plc                                   | 19%  | 20%  | 13%  | 15%  | 17%  | 8%    | 10%    | 13%  | 6%   | 10%  | 11%  |
| China Life Insurance Company Limited             | 11%  | 11%  | 6%   | 10%  | 4%   | 14%   | 11%    | 11%  | 8%   | 5%   | 10%  |
| Life Insurance Corporation                       |      |      |      |      |      | -301% | -1278% | -66% | 36%  | 78%  | -84% |
| AIA Group Limited                                | 11%  | 9%   | 12%  | 15%  | 57%  | 12%   | 9%     | 12%  | 1%   | 9%   | 17%  |
| The Progressive Corporation                      | 18%  | 18%  | 13%  | 17%  | 24%  | 29%   | 33%    | 18%  | 5%   | 19%  | 21%  |
| Allianz                                          | 11%  | 11%  | 11%  | 11%  | 12%  | 11%   | 8%     | 8%   | 13%  | 15%  | 10%  |
| Axa                                              | 8%   | 9%   | 9%   | 9%   | 0%   | 6%    | 4%     | 10%  | 14%  | 16%  | 6%   |
| Zurich Insurance                                 | 12%  | 7%   | 11%  | 10%  | 13%  | 12%   | 10%    | 14%  | 18%  | 18%  | 13%  |
| Moyenne                                          | 12%  | 12%  | 12%  | 13%  | 15%  | 13%   | 11%    | 11%  | 10%  | 12%  | 12%  |

\* 2019 - 2023

Market Cap

| m€                                               | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | 2021    | 2022    | 2023    |
|--------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Ping An Insurance (Group) Company of China, Ltd. | 78 848  | 92 375  | 85 969  | 166 194 | 125 245 | 194 264 | 191 864 | 123 150 | 110 544 | 89 525  |
| Prudential Plc                                   | 30 151  | 34 789  | 38 168  | 39 148  | 30 268  | 42 533  | 37 904  | 39 944  | 35 245  | 28 220  |
| China Life Insurance Company Limited             | 128 137 | 112 926 | 92 678  | 110 616 | 71 737  | 126 085 | 135 420 | 118 006 | 141 384 | 102 586 |
| Life Insurance Corporation                       | -       | -       | -       | -       | -       | 69 362  | 61 542  | 65 769  | 62 751  | 36 778  |
| AIA Group Limited                                | 55 141  | 65 643  | 69 236  | 81 046  | 87 103  | 112 498 | 120 957 | 107 391 | 124 357 | 92 017  |
| The Progressive Corporation                      | 13 129  | 17 102  | 19 591  | 27 275  | 30 687  | 37 619  | 47 131  | 52 975  | 71 069  | 85 447  |
| Allianz                                          | 62 567  | 74 521  | 71 097  | 85 909  | 74 987  | 91 811  | 83 411  | 85 390  | 81 404  | 95 898  |
| Axa                                              | 45 755  | 61 078  | 58 229  | 59 552  | 44 433  | 59 602  | 46 646  | 62 563  | 59 821  | 66 011  |
| Zurich Insurance                                 | 38 229  | 35 337  | 38 770  | 38 017  | 38 643  | 54 284  | 50 991  | 57 528  | 66 330  | 69 651  |
| Total                                            | 451 957 | 493 772 | 473 737 | 607 757 | 503 102 | 788 056 | 775 867 | 712 716 | 752 906 | 666 133 |

Net result attributable to owners of the company

| m€                                               | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   |
|--------------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Ping An Insurance (Group) Company of China, Ltd. | 5 214  | 7 650  | 8 493  | 11 435 | 13 664 | 19 113 | 17 859 | 14 100 | 11 289 | 10 967 |
| Prudential Plc                                   | 2 841  | 3 510  | 2 248  | 2 693  | 3 336  | 697    | 1 726  | 1 955  | 936    | 1 560  |
| China Life Insurance Company Limited             | 4 276  | 4 897  | 2 603  | 4 140  | 1 450  | 7 457  | 6 272  | 7 044  | 4 323  | 2 703  |
| Life Insurance Corporation                       |        |        |        |        |        | 412    | 352    | 491    | 468    | 3 917  |
| AIA Group Limited                                | 2 842  | 2 472  | 3 950  | 5 103  | 19 968 | 5 918  | 4 709  | 6 557  | 264    | 3 452  |
| The Progressive Corporation                      | 1 055  | 1 164  | 978    | 1 328  | 2 284  | 3 534  | 4 649  | 2 959  | 676    | 3 579  |
| Allianz                                          | 6 221  | 6 616  | 6 883  | 6 803  | 7 462  | 7 914  | 6 807  | 6 610  | 6 421  | 8 541  |
| Axa                                              | 5 024  | 5 617  | 5 829  | 6 209  | 2 140  | 3 603  | 3 164  | 7 294  | 6 675  | 7 004  |
| Zurich Insurance                                 | 3 208  | 1 692  | 3 046  | 2 505  | 3 245  | 3 691  | 3 124  | 4 593  | 3 716  | 3 991  |
| Total                                            | 30 681 | 33 617 | 34 031 | 40 215 | 53 548 | 52 339 | 48 663 | 51 602 | 34 769 | 45 714 |

Price-Earnings Ratio

|                                                  | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | Avg* |
|--------------------------------------------------|------|------|------|------|------|------|------|------|------|------|------|
| Ping An Insurance (Group) Company of China, Ltd. | 15   | 12   | 10   | 15   | 9    | 10   | 11   | 9    | 10   | 8    | 10   |
| Prudential Plc                                   | 11   | 10   | 17   | 15   | 9    | 61   | 22   | 20   | 38   | 18   | 21   |
| China Life Insurance Company Limited             | 30   | 23   | 36   | 27   | 49   | 17   | 22   | 17   | 33   | 38   | 22   |
| Life Insurance Corporation                       |      |      |      |      |      | 169  | 175  | 134  | 134  | 9    | 151  |
| AIA Group Limited                                | 19   | 27   | 18   | 16   | 4    | 19   | 26   | 16   | 470  | 27   | 15   |
| The Progressive Corporation                      | 12   | 15   | 20   | 21   | 13   | 11   | 10   | 18   | 105  | 24   | 17   |
| Allianz                                          | 10   | 11   | 10   | 13   | 10   | 12   | 12   | 13   | 13   | 11   | 12   |
| Axa                                              | 9    | 11   | 10   | 10   | 21   | 17   | 15   | 9    | 9    | 9    | 12   |
| Zurich Insurance                                 | 12   | 21   | 13   | 15   | 12   | 15   | 16   | 13   | 18   | 17   | 15   |
| Moyenne                                          | 15   | 15   | 14   | 15   | 9    | 15   | 16   | 14   | 22   | 15   | 15   |