

# Rapport MutuaValue

## Banco BPM

XMIL:BAMI

|                         |            |      |                          |
|-------------------------|------------|------|--------------------------|
| Pays                    | Italy      |      |                          |
| Industrie               | Financials |      |                          |
| Supersecteur            | Banks      |      |                          |
| Secteur                 | Banks      |      |                          |
| Sous Secteur            | Banks      |      |                          |
| Employés                | 19 761     |      |                          |
| Chiffre d'affaires 2023 | 5 196      | mEUR | PER 2023 5,7             |
| Résultat net 2023       | 1 436      | mEUR | Dividend Yield 2023 0,0% |
| Market Cap 31.12.2023   | 7 209      | mEUR | Béta boursier 1,19       |
| Cours au 31.12.2023     | 4,8        | EUR  |                          |

Banco BPM SpA est une société italienne engagée dans le secteur financier. La Société est une banque multicanale qui fournit un certain nombre de produits et services bancaires. Sa gamme de services comprend le placement d'actions, la création et la gestion de fonds d'investissement spécialisés, le compte courant d'entreprise et individuel, les services aux investisseurs, les opérations de financement général, les produits d'assurance vie et non-vie, ainsi que les services de guichets automatiques bancaires (GAB), e- services de bourse et service de messages courts (SMS). Le portefeuille de la Banque comprend des produits et services pour les particuliers et les entreprises. Elle est particulièrement active dans les régions productives telles que la Lombardie, la Vénétie et le Piémont. La Banque exerce ses activités par le biais de la Banca Popolare di Milano, de la Banca Popolare di Verona, de la Banca Popolare di Novara, de la Banca Popolare di Lodi et du Credito Bergamasco, entre autres.

## Documents

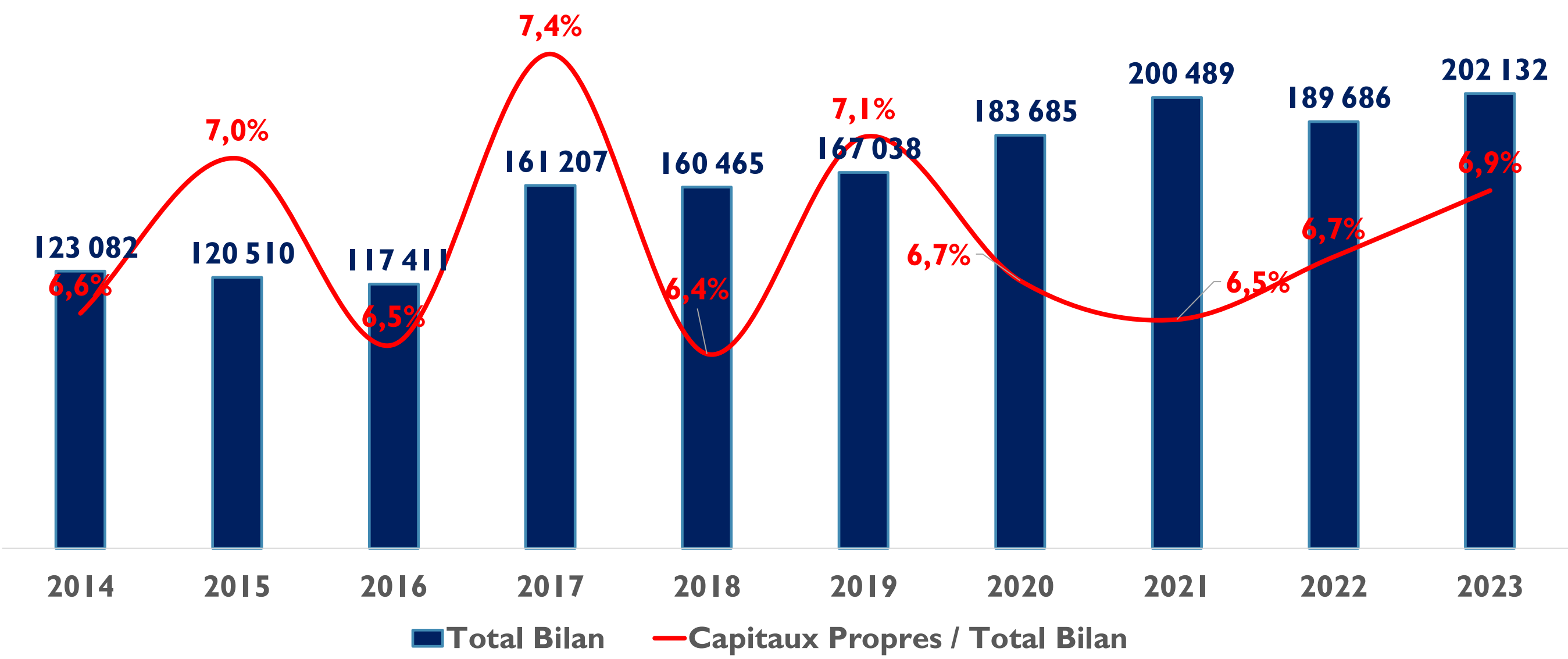
- 1 - KPI Financiers (2014 - 2023)
- 2 - Benchmark Industry (Revenue & Net Result )
- 3 - Benchmark Industry ( Return On Equity & PER)

I - Financial KPI (2014 - 2023)

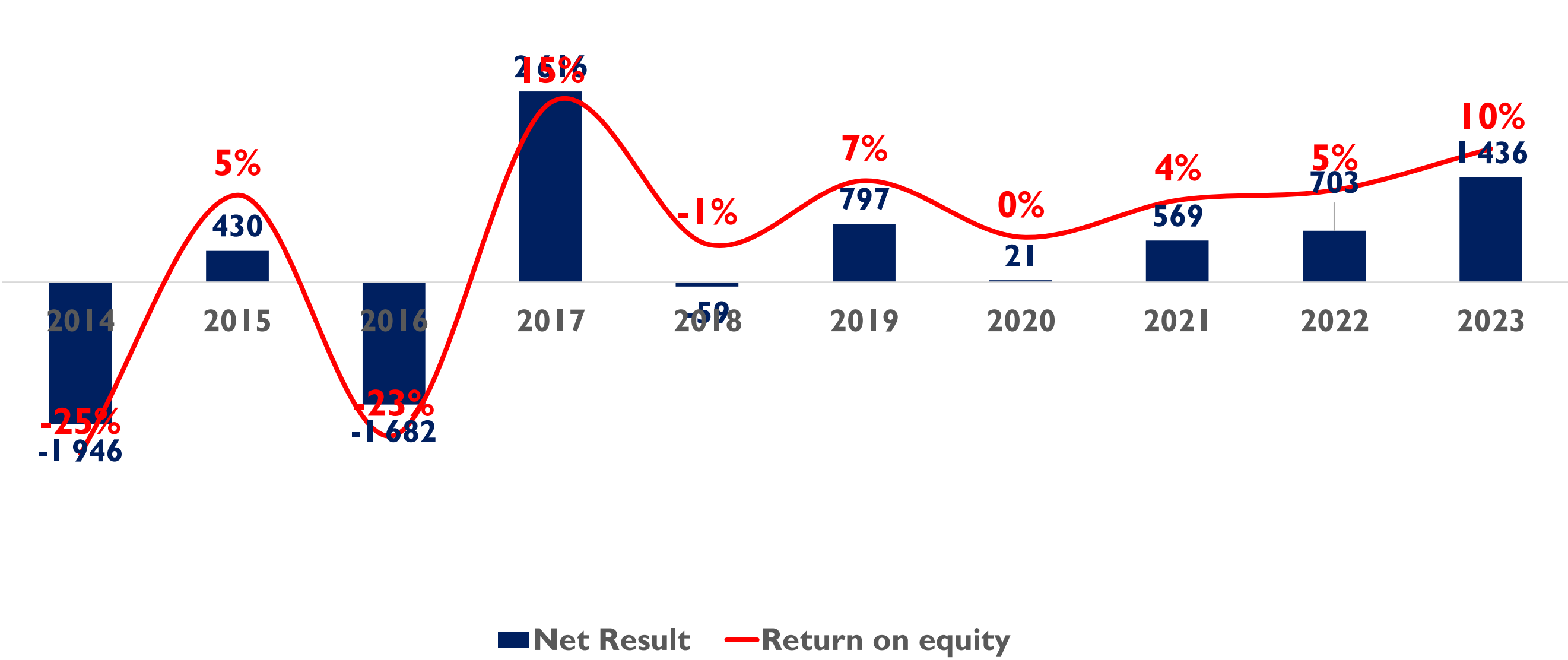
Banco BPM

Industry Financials  
Supersector Banks  
Sector Banks  
Sub Sector Banks

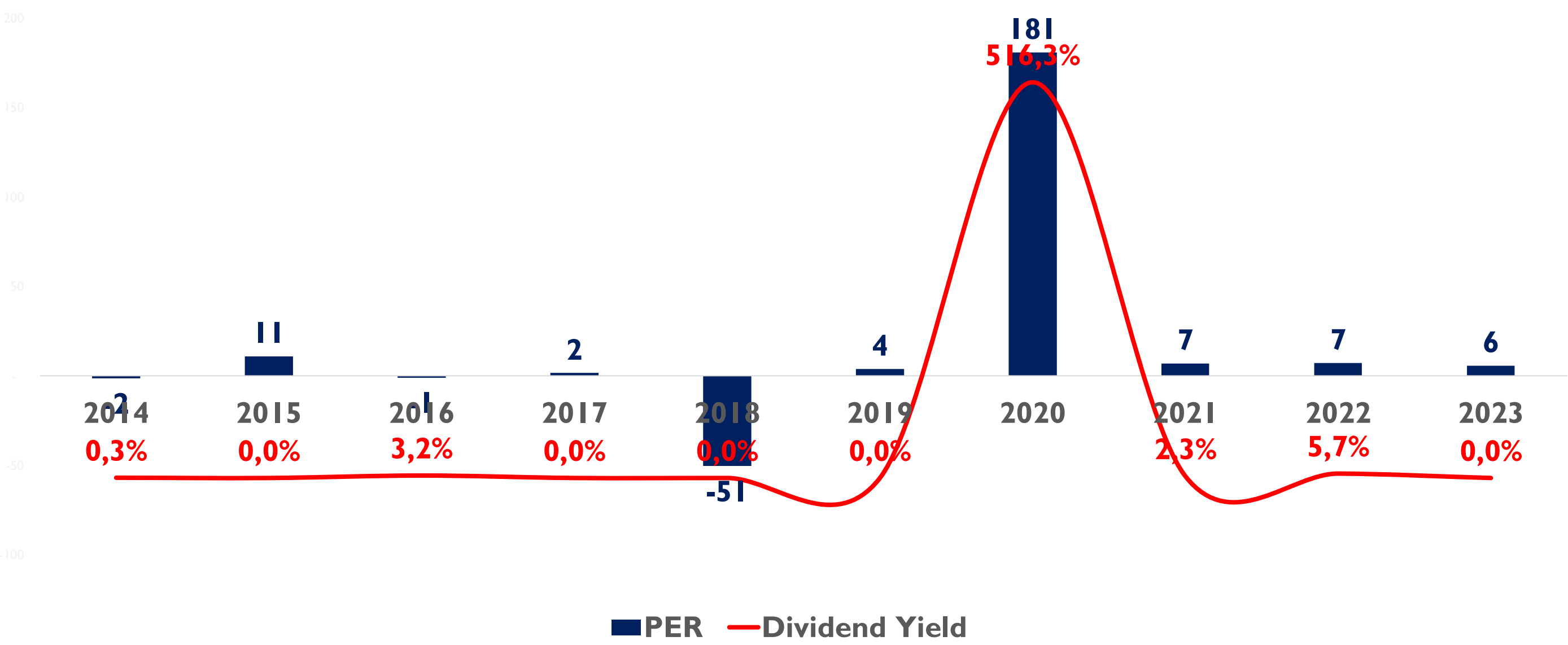
Total Balancesheet (M EUR) & Equity (%)



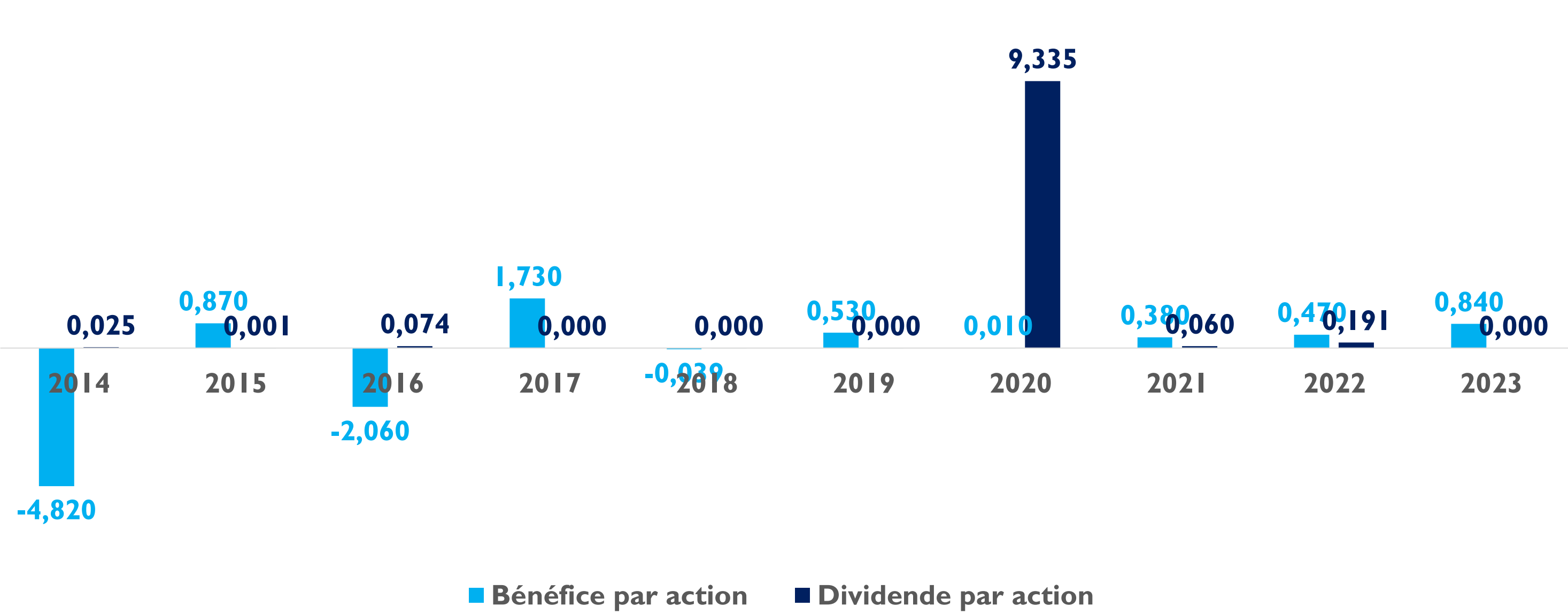
Net Result & Return On Equity



Price Earning Ratio & Dividend Yield (%)



Earnings & Dividends per shares (EUR)



2 - Benchmark Industry (Revenue & Net Result )

|             |            |
|-------------|------------|
| Banco BPM   |            |
| Industry    | Financials |
| Supersector | Banks      |
| Sector      | Banks      |
| Sub Sector  | Banks      |

Total Balancesheet

| m€                     | 2014      | 2015      | 2016      | 2017      | 2018      | 2019      | 2020      | 2021      | 2022      | 2023      |
|------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Banco BPM              | 123 082   | 120 510   | 117 411   | 161 207   | 160 465   | 167 038   | 183 685   | 200 489   | 189 686   | 202 132   |
| Deutsche Bank          | 1 708 703 | 1 629 130 | 1 590 546 | 1 474 732 | 1 348 137 | 1 299 638 | 1 324 961 | 1 323 993 | 1 336 788 | 1 317 266 |
| Société Générale       | 1 308 170 | 1 334 391 | 1 382 241 | 1 275 128 | 1 309 428 | 1 356 303 | 1 461 952 | 1 464 449 | 1 486 818 | 1 554 045 |
| Commerzbank            | 557 609   | 532 641   | 480 450   | 452 493   | 462 369   | 463 636   | 506 916   | 473 044   | 477 438   | 527 798   |
| Standard Chartered PLC | 597 903   | 588 301   | 613 502   | 553 240   | 601 539   | 641 266   | 643 020   | 730 901   | 768 725   | 754 695   |
| Finecobank             | 16 765    | 18 328    | 20 986    | 22 340    | 24 733    | 28 023    | 31 755    | 33 867    | 36 269    | 33 316    |
| Banco Sabadell         | 163 346   | 208 628   | 212 508   | 221 348   | 222 322   | 223 754   | 235 763   | 251 947   | 251 380   | 235 173   |
| Bankinter              | 57 333    | 58 660    | 67 182    | 71 333    | 76 502    | 83 732    | 96 252    | 107 584   | 107 507   | 113 012   |
| BPER Banca             | 60 653    | 61 261    | 64 957    | 71 339    | 70 635    | 79 033    | 93 051    | 136 348   | 152 303   | 142 128   |
| Total                  | 4 593 563 | 4 551 849 | 4 549 783 | 4 303 160 | 4 276 129 | 4 342 423 | 4 577 356 | 4 722 622 | 4 806 914 | 4 879 565 |

Total Balancesheet - Annual Growth Rate

|                        | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | CAGR* |
|------------------------|------|------|------|------|------|------|------|------|------|------|-------|
| Banco BPM              |      | -2%  | -3%  | 37%  | 0%   | 4%   | 10%  | 9%   | -5%  | 7%   | 6%    |
| Deutsche Bank          |      | -5%  | -2%  | -7%  | -9%  | -4%  | 2%   | 0%   | 1%   | -1%  | -3%   |
| Société Générale       |      | 2%   | 4%   | -8%  | 3%   | 4%   | 8%   | 0%   | 2%   | 5%   | 2%    |
| Commerzbank            |      | -4%  | -10% | -6%  | 2%   | 0%   | 9%   | -7%  | 1%   | 11%  | -1%   |
| Standard Chartered PLC |      | -2%  | 4%   | -10% | 9%   | 7%   | 0%   | 14%  | 5%   | -2%  | 3%    |
| Finecobank             |      | 9%   | 15%  | 6%   | 11%  | 13%  | 13%  | 7%   | 7%   | -8%  | 8%    |
| Banco Sabadell         |      | 28%  | 2%   | 4%   | 0%   | 1%   | 5%   | 7%   | 0%   | -6%  | 4%    |
| Bankinter              |      | 2%   | 15%  | 6%   | 7%   | 9%   | 15%  | 12%  | 0%   | 5%   | 8%    |
| BPER Banca             |      | 1%   | 6%   | 10%  | -1%  | 12%  | 18%  | 47%  | 12%  | -7%  | 10%   |
| Moyenne                |      | -1%  | 0%   | -5%  | -1%  | 2%   | 5%   | 3%   | 2%   | 2%   | 1%    |

Net result attributable to owners of the company

| m€                     | 2014    | 2015    | 2016    | 2017    | 2018  | 2019    | 2020  | 2021   | 2022   | 2023   |
|------------------------|---------|---------|---------|---------|-------|---------|-------|--------|--------|--------|
| Banco BPM              | - 1 946 | 430 -   | 1 682   | 2 616 - | 59    | 797     | 21    | 569    | 703    | 1 436  |
| Deutsche Bank          | 1 663 - | 6 794 - | 1 402 - | 751     | 267 - | 5 264   | 495   | 2 451  | 5 420  | 4 274  |
| Société Générale       | 2 692   | 4 001   | 3 874   | 2 806   | 3 864 | 3 248   | 196   | 5 641  | 2 947  | 2 493  |
| Commerzbank            | 264     | 1 062   | 279     | 156     | 865   | 644 -   | 2 890 | 430    | 1 435  | 2 224  |
| Standard Chartered PLC | 2 152 - | 2 015 - | 234     | 1 016   | 921   | 2 050   | 590   | 2 044  | 2 764  | 3 182  |
| Finecobank             | 150     | 191     | 212     | 214     | 241   | 288     | 324   | 381    | 429    | 609    |
| Banco Sabadell         | 372     | 708     | 710     | 801     | 328   | 768     | 3     | 530    | 889    | 1 332  |
| Bankinter              | 276     | 376     | 490     | 495     | 526   | 551     | 174   | 397    | 560    | 845    |
| BPER Banca             | 30      | 221     | 14      | 176     | 402   | 380     | 237   | 525    | 1 449  | 1 519  |
| Total                  | 5 653 - | 1 820   | 2 262   | 7 531   | 7 355 | 3 461 - | 850   | 12 969 | 16 596 | 17 915 |

Net result attributable to owners of the company - Annual Growth Rate

|                        | 2014 | 2015  | 2016  | 2017  | 2018  | 2019   | 2020  | 2021   | 2022 | 2023 | CAGR* |
|------------------------|------|-------|-------|-------|-------|--------|-------|--------|------|------|-------|
| Banco BPM              |      | -122% | -491% | -256% | -102% | -1441% | -97%  | 2625%  | 23%  | 104% | -197% |
| Deutsche Bank          |      | -509% | -79%  | -46%  | -136% | -2072% | -109% | 395%   | 121% | -21% | 11%   |
| Société Générale       |      | 49%   | -3%   | -28%  | 38%   | -16%   | -94%  | 2778%  | -48% | -15% | -1%   |
| Commerzbank            |      | 302%  | -74%  | -44%  | 454%  | -26%   | -549% | -115%  | 234% | 55%  | 27%   |
| Standard Chartered PLC |      | -194% | -88%  | -534% | -9%   | 123%   | -71%  | 246%   | 35%  | 15%  | 4%    |
| Finecobank             |      | 27%   | 11%   | 1%    | 13%   | 20%    | 12%   | 18%    | 13%  | 42%  | 17%   |
| Banco Sabadell         |      | 91%   | 0%    | 13%   | -59%  | 134%   | -100% | 17516% | 68%  | 50%  | 15%   |
| Bankinter              |      | 36%   | 30%   | 1%    | 6%    | 5%     | -68%  | 128%   | 41%  | 51%  | 13%   |
| BPER Banca             |      | 641%  | -94%  | 1134% | 128%  | -6%    | -38%  | 122%   | 176% | 5%   | 55%   |
| Moyenne                |      | -132% | -224% | 233%  | -2%   | -53%   | -125% | -1625% | 28%  | 8%   | 14%   |

\* 2014 - 2023

3 - Benchmark Industry ( Return On Equity & PER)

| Banco BPM   |            |
|-------------|------------|
| Industry    | Financials |
| Supersector | Banks      |
| Sector      | Banks      |
| Sub Sector  | Banks      |

Net Result

| m€                     | 2014    | 2015    | 2016    | 2017    | 2018  | 2019    | 2020  | 2021   | 2022   | 2023   |
|------------------------|---------|---------|---------|---------|-------|---------|-------|--------|--------|--------|
| Banco BPM              | - 1 985 | 419 -   | 1 707   | 1 844 - | 70    | 781     | 17    | 569    | 702    | 1 436  |
| Deutsche Bank          | 1 691 - | 6 772 - | 1 356 - | 735     | 341 - | 5 264   | 612   | 2 510  | 5 658  | 4 892  |
| Société Générale       | 2 991   | 4 395   | 4 338   | 3 430   | 4 556 | 3 946   | 196   | 6 338  | 2 947  | 3 449  |
| Commerzbank            | 370     | 1 177   | 382     | 250     | 977   | 762 -   | 2 890 | 353    | 1 393  | 2 210  |
| Standard Chartered PLC | 2 228 - | 2 017 - | 181     | 1 057   | 969   | 2 083   | 612   | 2 042  | 2 721  | 3 175  |
| Finecobank             | 150     | 191     | 212     | 214     | 241   | 288     | 324   | 381    | 429    | 609    |
| Banco Sabadell         | 377     | 712     | 716     | 805     | 335   | 777     | 3     | 539    | 870    | 1 334  |
| Bankinter              | 276     | 376     | 490     | 495     | 526   | 551     | 174   | 397    | 560    | 813    |
| BPER Banca             | 30      | 219     | 16      | 177     | 446   | 394     | 271   | 559    | 1 474  | 1 552  |
| Total                  | 6 128 - | 1 300   | 2 909   | 7 538   | 8 321 | 4 319 - | 682   | 13 687 | 16 753 | 19 471 |

Equity

| m€                     | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | 2021    | 2022    | 2023    |
|------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Banco BPM              | 8 064   | 8 494   | 7 575   | 11 900  | 10 305  | 11 887  | 12 227  | 13 096  | 12 770  | 14 038  |
| Deutsche Bank          | 72 970  | 67 354  | 64 502  | 67 849  | 68 738  | 57 638  | 62 185  | 68 031  | 72 328  | 76 331  |
| Société Générale       | 55 168  | 59 037  | 61 953  | 59 373  | 65 809  | 68 570  | 66 979  | 70 863  | 72 782  | 76 247  |
| Commerzbank            | 26 054  | 29 403  | 28 613  | 28 876  | 29 411  | 30 667  | 28 600  | 29 826  | 30 904  | 33 008  |
| Standard Chartered PLC | 38 244  | 44 265  | 45 856  | 42 913  | 43 976  | 45 096  | 41 341  | 46 474  | 46 893  | 46 183  |
| Finecobank             | 552     | 633     | 681     | 732     | 976     | 1 382   | 1 687   | 1 727   | 1 910   | 2 195   |
| Banco Sabadell         | 11 161  | 12 731  | 13 033  | 13 161  | 12 117  | 12 974  | 12 492  | 12 996  | 13 224  | 13 878  |
| Bankinter              | 3 643   | 3 798   | 4 097   | 4 357   | 4 486   | 4 800   | 4 964   | 4 852   | 4 905   | 5 323   |
| BPER Banca             | 4 870   | 5 025   | 4 881   | 5 064   | 4 897   | 5 292   | 6 331   | 6 859   | 8 121   | 9 565   |
| Total                  | 220 727 | 230 738 | 231 193 | 234 225 | 240 714 | 238 307 | 236 805 | 254 724 | 263 837 | 276 768 |

Net Result / Equity

|                        | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | Avg* |
|------------------------|------|------|------|------|------|------|------|------|------|------|------|
| Banco BPM              | -25% | 5%   | -23% | 15%  | -1%  | 7%   | 0%   | 4%   | 5%   | 10%  | 1%   |
| Deutsche Bank          | 2%   | -10% | -2%  | -1%  | 0%   | -9%  | 1%   | 4%   | 8%   | 6%   | -1%  |
| Société Générale       | 5%   | 7%   | 7%   | 6%   | 7%   | 6%   | 0%   | 9%   | 4%   | 5%   | 6%   |
| Commerzbank            | 1%   | 4%   | 1%   | 1%   | 3%   | 2%   | -10% | 1%   | 5%   | 7%   | 1%   |
| Standard Chartered PLC | 6%   | -5%  | 0%   | 2%   | 2%   | 5%   | 1%   | 4%   | 6%   | 7%   | 2%   |
| Finecobank             | 27%  | 30%  | 31%  | 29%  | 25%  | 21%  | 19%  | 22%  | 22%  | 28%  | 24%  |
| Banco Sabadell         | 3%   | 6%   | 5%   | 6%   | 3%   | 6%   | 0%   | 4%   | 7%   | 10%  | 5%   |
| Bankinter              | 8%   | 10%  | 12%  | 11%  | 12%  | 11%  | 4%   | 8%   | 11%  | 15%  | 10%  |
| BPER Banca             | 1%   | 4%   | 0%   | 3%   | 9%   | 7%   | 4%   | 8%   | 18%  | 16%  | 7%   |
| Moyenne                | 3%   | -1%  | 1%   | 3%   | 3%   | 2%   | 0%   | 5%   | 6%   | 7%   | 3%   |

\* 2014 - 2023

Market Cap

| m€                     | 2014    | 2015    | 2016    | 2017    | 2018   | 2019   | 2020   | 2021   | 2022    | 2023    |
|------------------------|---------|---------|---------|---------|--------|--------|--------|--------|---------|---------|
| Banco BPM              | 3 011   | 4 638   | 1 873   | 4 004   | 3 003  | 3 065  | 2 729  | 3 989  | 5 030   | 7 209   |
| Deutsche Bank          | 34 506  | 34 565  | 26 923  | 31 684  | 14 935 | 14 585 | 18 795 | 23 140 | 22 512  | 25 303  |
| Société Générale       | 27 337  | 33 907  | 37 338  | 34 558  | 22 309 | 25 739 | 14 475 | 25 561 | 19 311  | 19 208  |
| Commerzbank            | 12 501  | 11 590  | 9 080   | 15 880  | 7 264  | 6 926  | 6 625  | 8 403  | 11 011  | 13 391  |
| Standard Chartered PLC | 30 303  | 19 704  | 25 459  | 28 933  | 22 331 | 27 076 | 16 354 | 16 609 | 20 942  | 21 618  |
| Finecobank             | 2 830   | 4 622   | 3 228   | 5 127   | 5 319  | 6 497  | 8 160  | 9 411  | 9 466   | 8 278   |
| Banco Sabadell         | 7 295   | 7 891   | 7 195   | 9 386   | 5 567  | 5 760  | 1 976  | 3 306  | 4 927   | 5 995   |
| Bankinter              | 4 352   | 4 261   | 4 791   | 5 176   | 4 565  | 4 251  | 2 876  | 4 049  | 5 634   | 5 212   |
| BPER Banca             | 1 979   | 3 389   | 2 437   | 2 003   | 1 584  | 2 288  | 1 065  | 2 570  | 2 715   | 4 386   |
| Total                  | 124 115 | 124 567 | 118 323 | 136 752 | 86 877 | 96 186 | 73 055 | 97 038 | 101 549 | 110 600 |

Net result attributable to owners of the company

| m€                     | 2014    | 2015    | 2016    | 2017    | 2018  | 2019    | 2020  | 2021   | 2022   | 2023   |
|------------------------|---------|---------|---------|---------|-------|---------|-------|--------|--------|--------|
| Banco BPM              | - 1 946 | 430 -   | 1 682   | 2 616 - | 59    | 797     | 21    | 569    | 703    | 1 436  |
| Deutsche Bank          | 1 663 - | 6 794 - | 1 402 - | 751     | 267 - | 5 264   | 495   | 2 451  | 5 420  | 4 274  |
| Société Générale       | 2 692   | 4 001   | 3 874   | 2 806   | 3 864 | 3 248   | 196   | 5 641  | 2 947  | 2 493  |
| Commerzbank            | 264     | 1 062   | 279     | 156     | 865   | 644 -   | 2 890 | 430    | 1 435  | 2 224  |
| Standard Chartered PLC | 2 152 - | 2 015 - | 234     | 1 016   | 921   | 2 050   | 590   | 2 044  | 2 764  | 3 182  |
| Finecobank             | 150     | 191     | 212     | 214     | 241   | 288     | 324   | 381    | 429    | 609    |
| Banco Sabadell         | 372     | 708     | 710     | 801     | 328   | 768     | 3     | 530    | 889    | 1 332  |
| Bankinter              | 276     | 376     | 490     | 495     | 526   | 551     | 174   | 397    | 560    | 845    |
| BPER Banca             | 30      | 221     | 14      | 176     | 402   | 380     | 237   | 525    | 1 449  | 1 519  |
| Total                  | 5 653 - | 1 820   | 2 262   | 7 531   | 7 355 | 3 461 - | 850   | 12 969 | 16 596 | 17 915 |

Price-Earnings Ratio

|                        | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | Avg* |
|------------------------|------|------|------|------|------|------|------|------|------|------|------|
| Banco BPM              | - 2  | 11 - | 1    | 2 -  | 51   | 4    | 131  | 7    | 7    | 5    | 22   |
| Deutsche Bank          | 21 - | 5 -  | 19 - | 42   | 56 - | 3    | 38   | 9    | 4    | 6 -  | 57   |
| Société Générale       | 10   | 8    | 10   | 12   | 6    | 8    | 74   | 5    | 7    | 8    | 8    |
| Commerzbank            | 47   | 11   | 33   | 102  | 8    | 11 - | 2    | 20   | 8    | 6    | 40   |
| Standard Chartered PLC | 14 - | 10 - | 109  | 28   | 24   | 13   | 28   | 8    | 8    | 7    | 22   |
| Finecobank             | 19   | 24   | 15   | 24   | 22   | 23   | 25   | 25   | 22   | 14   | 23   |
| Banco Sabadell         | 20   | 11   | 10   | 12   | 17   | 8    | 657  | 6    | 6    | 5    | 10   |
| Bankinter              | 16   | 11   | 10   | 10   | 9    | 8    | 17   | 10   | 10   | 6    | 10   |
| BPER Banca             | 66   | 15   | 170  | 11   | 4    | 6    | 4    | 5    | 2    | 3    | 6    |
| Moyenne                | 22 - | 68   | 52   | 18   | 12   | 28 - | 86   | 7    | 6    | 6    | 18   |